

## 12.205 Offers.

(a) Where technical information is necessary for evaluation of *offers*, agencies *should*, as part of *market research*, review existing literature generally available in the industry to determine its adequacy for purposes of evaluation. If adequate, *contracting officers shall* request existing product or service literature from *offerors* of *commercial products* or *commercial services* in lieu of unique technical proposals.

(b) *Contracting officers should* allow *offerors* to propose multiple *offers* that will meet a Government need in response to *solicitations* for *commercial products* or *commercial services*. The *contracting officer shall* evaluate each *offer* separately.

(c) Consistent with the requirements at [5.203\(b\)](#), the *contracting officer may* allow fewer than 30 days response time for receipt of *offers* for *commercial products* or *commercial services*, unless the *acquisition* is covered by the World Trade Organization Government *Procurement* Agreement or a Free Trade Agreement (see [5.203\(h\)](#)).

**Parent topic:** [Subpart 12.2 - Special Requirements for the Acquisition of Commercial Products and Commercial Services](#)