

Subpart 41.2 - Acquiring Utility Services

Parent topic: [Part 41 - Acquisition of Utility Services](#)

41.201 Policy.

(a) Subject to paragraph (d) of this section, it is the policy of the Federal Government that agencies obtain required utility services from sources of supply which are most advantageous to the Government in terms of economy, efficiency, reliability, or service.

(b) Except for *acquisitions* at or below the *simplified acquisition threshold*, agencies *shall* acquire utility services by a bilateral written contract, which *must* include the clauses required by [41.501](#), regardless of whether rates or terms and conditions of service are fixed or adjusted by a regulatory body. Agencies *may* not use the utility supplier's forms and clauses to avoid the inclusion of provisions and clauses required by [41.501](#) or by statute. (See [41.202\(c\)](#) for procedures to be used when the supplier refuses to execute a written contract.)

(c) Specific operating and management details, such as procedures for internal agency contract assistance and review, delegations of authority, and approval thresholds, *may* be prescribed by an individual agency subject to compliance with applicable statutes and regulations.

(d)

(1) Section 8093 of the Department of Defense Appropriations Act of 1988, Pub.L.100-202, provides that none of the funds appropriated by that Act or any other Act with respect to any fiscal year by any department, agency, or instrumentality of the *United States*, *may* be used for the purchase of electricity by the Government in any manner that is inconsistent with state law governing the providing of electric utility service, including state utility commission rulings and electric utility franchises or service territories established pursuant to state statute, state regulation, or state-approved territorial agreements.

(2) The Act does not preclude-

(i) The head of a *Federal agency* from entering into a contract pursuant to [42 U.S.C.8287](#) (which pertains to the subject of shared energy savings including cogeneration);

(ii) The Secretary of a military department from entering into a contract pursuant to [10 U.S.C. 2922a](#) (which pertains to contracts for energy or fuel for military installations including the provision and operation of energy production facilities); or

(iii) The Secretary of a military department from purchasing electricity from any provider when the utility or utilities having applicable state-approved franchise or other service authorizations are found by the Secretary to be unwilling or unable to meet unusual standards for service reliability that are necessary for purposes of *national defense*.

(3) Additionally, the head of a *Federal agency may*-

(i) Consistent with applicable state law, enter into contracts for the purchase or transfer of electricity to the agency by a non-utility, including a qualifying facility under the Public Utility Regulatory Policies Act of 1978;

(ii) Enter into an interagency agreement, pursuant to [41.206](#) and [17.5](#), with a Federal power marketing agency or the Tennessee Valley Authority for the transfer of electric power to the agency; and

(iii) Enter into a contract with an electric utility under the authority or tariffs of the Federal Energy Regulatory Commission.

(e) Prior to acquiring electric utility services on a competitive basis, the *contracting officer shall* determine, with the advice of legal counsel, by a market survey or any other appropriate means, *e.g.*, consultation with the state agency responsible for regulating public utilities, that such competition would not be inconsistent with state law governing the provision of electric utility service, including state utility commission rulings and electric utility franchises or service territories established pursuant to state statute, state regulation, or state-approved territorial agreements. Proposals from alternative electric suppliers *shall* provide a representation that service can be provided in a manner consistent with section 8093 of Public Law 100-202 (see [41.201\(d\)](#)).

41.202 Procedures.

(a) Prior to executing a utility service contract, the *contracting officer shall* comply with [parts 6 and 7](#) and subsections [41.201\(d\)](#) and (e) of this part. In accordance with [parts 6 and 7](#), agencies *shall* conduct market surveys and perform *acquisition planning* in order to promote and provide for *full and open competition* provided that the *contracting officer* determines that any resultant contract would not be inconsistent with applicable state law governing the provision of electric utility services. If competition for an entire utility service is not available, the market survey *may* be used to determine the availability of competitive sources for certain portions of the requirement. The scope of the term "entire utility service" includes the provision of the utility service capacity, energy, water, sewage, transportation, standby or back-up service, transmission and/or distribution service, quality assurance, system reliability, system operation and maintenance, metering, and billing.

(b) In performing a market survey (see [7.101](#)), the *contracting officer shall* consider, in addition to alternative competitive sources, use of the following:

(1) GSA areawide contracts (see [41.204](#)).

(2) Separate contracts (see [41.205](#)).

(3) Interagency agreements (see [41.206](#)).

(c) When a utility supplier refuses to execute a tendered contract as outlined in [41.201\(b\)](#), the agency *shall* obtain a written definite and final refusal signed by a corporate officer or other responsible official of the supplier (or if unobtainable, document any unwritten refusal) and transmit this document, along with statements of the reasons for the refusal and the record of negotiations, to GSA at the address specified at [41.301\(a\)](#). Unless urgent and compelling circumstances exist, the *contracting officer shall* notify GSA prior to acquiring utility services without executing a tendered contract. After such notification, the agency *may* proceed with the *acquisition* and pay for the utility service under the provisions of [31 U.S.C. 1501\(a\)\(8\)](#)-

(1) By issuing a *purchase order* in accordance with [13.302](#); or

(2) By ordering the necessary utility service and paying for it upon the presentation of an *invoice*,

provided that a determination is approved by the *head of the contracting activity* that a written contract cannot be obtained and that the issuance of a *purchase order* is not feasible.

(d) When obtaining service without a bilateral written contract, the *contracting officer shall* establish a utility history file on each *acquisition* of utility service provided by a contractor. This utility history file *shall* contain, in addition to applicable documents in [4.803](#), the following information:

- (1) The unsigned, tendered contract and any related letter of transmittal.
- (2) The reasons stated by the utility supplier for not executing the tendered contract, the record of negotiations, and a written definite and final refusal by a corporate officer or other responsible official of the supplier (or if unobtainable, documentation of unwritten refusal).
- (3) Services to be furnished and the estimated annual cost.
- (4) Historical record of any applicable connection charges.
- (5) Historical record of any applicable ongoing capital credits.
- (6) A copy of the applicable rate schedule.

(e) If the Government obtains utility service pursuant to paragraph (c) of this section, the *contracting officer shall*, on an annual basis beginning from the date of final refusal, take action to execute a bilateral written contract. The *contracting officer shall* document the utility history file with the efforts made and the agency *shall* notify GSA, *in writing*, if the utility continues to refuse to execute a bilateral contract.

41.203 GSA assistance.

(a) GSA will, upon request, provide technical and *acquisition* assistance, or will delegate its *contracting* authority for the furnishing of the services described in this part for any *Federal agency*, mixed-ownership Government corporation, the District of Columbia, the Senate, the House of Representatives, or the Architect of the Capitol and any activity under the Architect's direction.

(b) Agencies, seeking assistance *shall* provide upon request by GSA the information listed in [41.301](#).

41.204 GSA areawide contracts.

(a) *Purpose*. GSA enters into areawide contracts (see [41.101](#)) for use by *Federal agencies*. Areawide contracts provide a pre-established contractual vehicle for ordering utility services under the conditions in paragraph (c)(1) of this section.

(b) Features.

(1) Areawide contracts generally provide for ordering utility service at rates approved and/or established by a regulatory body and published in a tariff or rate schedule. However, agencies are permitted to negotiate other rates and terms and conditions of service with the supplier (see

paragraph (c) of this section). Rates other than those published *may* require the approval of the regulatory body.

(2) Areawide contracts are negotiated with utility service suppliers for the provision of service within the supplier's franchise territory or service area.

(3) Due to the regulated nature of the utility industry, as well as statutory restrictions associated with the *procurement* of electricity (see [41.201\(d\)](#)), competition is typically not available within the entire geographical area covered by an areawide contract, although it *may* be available at specific locations within the utility's service area. When competing suppliers are available, the provisions of paragraph (c)(1) of this section apply.

(c) Procedures for obtaining service.

(1) Any *Federal agency* having a requirement for utility services within an area covered by an areawide contract *shall* acquire services under that areawide contract unless-

(i) Service is available from more than one supplier, or

(ii) The *head of the contracting activity* or designee otherwise determines that use of the areawide contract is not advantageous to the Government. If service is available from more than one supplier, service *shall* be acquired using competitive *acquisition* procedures (see [41.202\(a\)](#)). The determination required by paragraph (c)(1)(ii) of this section *shall* be documented in the contract file with an information copy furnished to GSA at the address in [41.301\(a\)](#).

(2) Each areawide contract includes an authorization form for ordering service, connection, disconnection, or change in service. Upon execution of an authorization by the *contracting officer* and utility supplier, the utility supplier is required to furnish services, without further negotiation, at the current, applicable published or unpublished rates, unless other rates, and/or terms and conditions are separately negotiated by the *Federal agency* with the supplier.

(3) The *contracting officer* *shall* execute the Authorization, and attach it to a [Standard Form \(SF\) 26](#), Award/Contract, along with any modifications such as connection charges, special facilities, or service arrangements. The *contracting officer* *shall* also attach any specific fiscal, operational, and administrative requirements of the agency, applicable rate schedules, technical information and detailed maps or drawings of delivery points, details on Government ownership, maintenance, or repair of facilities, and other information deemed necessary to fully define the service conditions in the Authorization/contract.

(d) *List of areawide contracts*. A list of current GSA areawide contracts is available from the GSA office specified at [41.301\(a\)](#). The list identifies the types of services and the geographic area served. A copy of the contract *may* also be obtained from this office.

(e) *Notification*. Agencies *shall* provide GSA at the address specified at [41.301\(a\)](#) a copy of each [SF 26](#) and executed Authorization issued under an areawide contract within 30 days after execution.

41.205 Separate contracts.

(a) In the absence of an areawide contract or interagency agreement (see [41.206](#)), agencies *shall* acquire utility services by separate contract subject to this part, and subject to agency *contracting*

authority.

(b) If an agency enters into a separate contract, the *contracting officer shall* document the contract file with the following information:

- (1) The number of available suppliers.
- (2) Any special equipment, service reliability, or facility requirements and related costs.
- (3) The utility supplier's rates, connection charges, and termination liability.
- (4) Total estimated contract value (including costs in paragraphs (b)(2) and (3) of this subsection).
- (5) Any technical or special contract terms required.
- (6) Any unusual characteristics of services required.
- (7) The utility's wheeling or transportation policy for utility service.

(c) If requesting GSA assistance with a separate contract, the *requesting agency shall* furnish the technical and *acquisition* data specified in [41.205\(b\)](#), [41.301](#), and such other data as GSA *may* deem necessary.

(d) A contract exceeding a 1-year period, but not exceeding ten years (except pursuant to [41.103](#)), *may* be justified, and is usually required, where any of the following circumstances exist:

- (1) The Government will obtain lower rates, larger discounts, or more favorable terms and conditions of service.
- (2) A proposed connection charge, termination liability, or any other facilities charge to be paid by the Federal Government will be reduced or eliminated;
- (3) The utility service supplier refuses to render the desired service except under a contract exceeding a 1-year period.

41.206 Interagency agreements.

Agencies *shall* use interagency agreements (*e.g.*, consolidated purchase, joint use, or cross-service agreements) when acquiring utility service or facilities from other Government agencies and *shall* comply with the policies and procedures at [17.502-2](#), The Economy Act.